



RJE NEWS

Leaders in Mission Critical Products for 25 years

Q3 September 2016

RJE celebrates 25 Years

This has been an exciting year for RJE International. We entered our 25th year in business with the roll out of several new product launches, additions to our engineering and marketing team and a new company-wide ISO 9001:2015 Quality Management System.

The implementation of our certification with a comprehensive QMS is in the final stages and will enhance customer satisfaction with process improvements to consistently meet requirements for a stronger customer focus. We look forward to what these positive changes bring our customers.



RJE Intl. CEO, Robert Jechart



In The

NEWS



RJE Aids Crash Recovery

RJE International's STI-350 Surface Acoustic Receiver System was successfully used in the recovery of an Airbus CASA C-212 Aviocar 400 sea patrol plane. The Vietnamese Coast Guard CASA 212 and crew of 9 was answering a distress call of a SU30-MK2 fighter Jet that crashed on a training mission earlier, when the search plane also crashed due to bad weather.

The CASA 212 was located at a depth of 50-60 meters under the sea, south east of Back Long Vi island in the Gulf of Tonkin. The Vietnam Minister of Defense issued confirmation that they quickly pinpointed the exact location of the plane, in part to the STI-350 Surface Acoustic Receiver System.



RJE International launches new and improved DPR-275 Diver Pinger Receiver

The Diver Pinger Receiver 275 is an acoustic receiver with a wide span of frequency with both visual and audio, capable of detecting and locating an underwater sound source emitting a signal in the 5-to-80-kHz range and featuring an LED display. It is intended for use in a hostile environment with rechargeable batteries providing up to eight hours of continuous use.

The highly sensitive directional hydrophone allows divers to hone-in on a beacon's acoustic signal from up to 1,200 m away. Large control knobs allow the operator to access functions even with thick gloves. The receiver includes an underwater headset, battery charger and storage case.

GOODWORKS

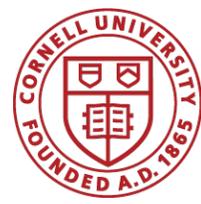
Making a Difference

RJE has been working with top Oceanography, Robotics and Engineering Programs and Universities across the U.S. By gifting product through our Educational Program, we have been able to aid in furthering their studies and explorations.

A portion of these studies include: monitoring the Kelp Forest in the Aleutian Islands, arctic ice sheets, fracture zones and volcanic sediment, being able to earlier predict hurricanes, California Coast eco and sea floor mapping. We're excited to be a part of new scientific developments and research that furthers education of our planet.



Testimonial from Cornell University



"Last year CUAUV updated our acoustic subsystems with a newly redesigned board for acoustic signal conditioning and a new software DSP stack. **RJE's underwater locator beacon was an indispensable tool** for testing this new system because it allowed us to accurately test in the pool in Ithaca with a beacon that was very similar to what we expected to find at the competition. As a result, when we got to the competition in San Diego we were able to immediately start tracking the competition's locator beacons and did not have to re-calibrate our acoustics system. **This would not have been possible without RJE's pinger and having this hardware was a major contributor to our success.**" - Noah Levy, Hydrophones Lead



RJE and the Newport Beach Life Guards

Ben Carlson was a 15-year veteran of the Newport Beach Lifeguards. In saving a man from drowning, Ben himself became a victim of the churning waters. In the aftermath of Ben's tragic passing, the Ben Carlson Foundation was created to educate and promote ocean water safety.

RJE is honored to work together with the renown Newport Beach Lifeguards and Ben Carlson Foundation to test the RJE Diver Pinger Receiver System to improve search and recovery efforts.

To donate or for more information, please visit BenCarlsonFoundation.org



Testing RJE Equipment



Ben Carlson Statue



Mark Czepiel, Bruce O'Bannon (RJE) and Chris Carlson

Upcoming Events

Ocean's '16 September 19-23.

If you're heading to the Ocean's '16 trade show in beautiful Monterey, California, stop by the Ocean's Innovations **Booth #75** and see first hand the latest subsea offerings from RJE International.





Marketing Tools

We are working to provide more marketing tools and greater communication to our Reps and Dealers with ongoing HTML blasts. These alerts will provide you with greater communication on assets that are available to you and information on media press releases on new products or RJE corporate news.

We recently launched a new ad campaign and will start a new tri-fold brochure in the coming weeks.



New Ad / Digital Poster



Added Product Data Sheet



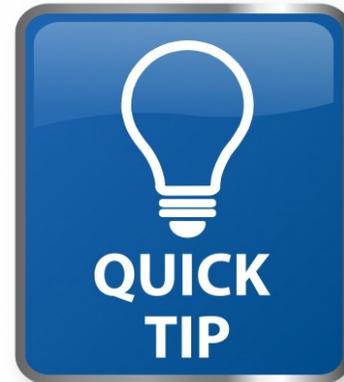
Corp Time Line / Digital Poster

Product Tips

Our engineering team has a few helpful tips to have your RJE product perform even better. Did you know that when you replace your batteries on your beacon it is also recommended to replace your O-Rings.

By replacing your O-Rings you ensure a watertight seal and avoid corrosion. It's simple and easy to do, RJE also sells several O-Ring Replacement Kits.

- 1) Remove the O-Ring by squeezing for popping off.
- 2) Clean transducer head, O-Ring glands and threads, along with the beacon housing with a paper towel or clean rag to remove any debris.
- 3) Add lube with finger tip or Q-Tip (less is more) and stretch or roll a new O-Ring into place.





Share Your Ideas & News

Do you have a great client testimonial or unique Dealer Highlight to share? We'd love to hear your RJE success story. E-mail, Marketing Manager, Julie Creed at JCreed@RJEInt.com

Also, please follow us on our new Facebook and Twitter pages for the latest RJE News.



ABOUT RJE INTERNATIONAL:

RJE International with 25 years of service, provides mission critical products for underwater applications in military, commercial, and scientific markets. RJE manufactures sonar and navigation applications with a long-term track record of developing products specifically for Special Operations. RJE has customers in over 50 countries and is focused on underwater relocation/tracking and diver navigation and sonar systems.

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