



RJE NEWS

Q4 December 2016

A Year Full of Change...

Wow, what an interesting year this has been! Fresh from selling our aviation beacon product line, to launching several R&D programs while looking for a potential product line or company acquisitions - we can't say it's been boring. It has been very different, feeling like a year of transition.

We have accomplished a lot from an engineering and R&D standpoint, and added a new dimension by bringing a Marketing Manager on board who is doing a great job of getting our organization exposure around the world.

We look forward to the New Year and taking our business to a new level with a passion for success and doing things right.

On behalf of RJE International, Inc. I wish you and your family a wonderful holiday season and a happy, healthy and prosperous 2017!



RJE Intl. CEO, Robert Jechart



25 Year Press Release Coverage

RJE International received a lot of press over our 25 year celebration. Editorial content was featured in [Subsea World News](#), [MarineLink](#), [Ocean News & Technology](#), [Sea Technology](#), and [Dockyard](#) to name just a few. Total impressions for the past 3 months were +500K spanning product releases and corporate news.





New and improved DPR-275 Diver Pinger & PRS-275 Pinger Receiver System are ready for delivery

We know it's hard to improve on "Standard in the Industry", but we have raised the bar again.

The new [DPR-275 Diver Pinger Receiver](#) has been redesigned from the bottom up with; new digital electronic processing, brighter display, rechargeable battery, and a new rugged enclosure to name just a few improvements.

In addition, we've developed a lightweight and rugged underwater headset that can be used by a diver and on the surface.

With the PRS-275 Pinger Receiver System, the surface conversion has been greatly improved with a more robust staff assembly, dedicated surface directional hydrophone and new dual-use headset.

From the leader in underwater acoustic relocation, the new DPR-275 and PRS-275 are ready to be put to the test. Call us today for more information.



Testimonial from McGill Robotics

We are continuing with our successful Education Program. As we receive feedback and testimonials, we will post them on our website and social marketing, in a shareable document. Here's what our friends at [McGill Robotics](#) had to say about RJE International.

"The RJE ELP-360R beacon was very helpful to our team because it allowed us to test our underwater microphone array. In fact, it's thanks to these tests that our hydrophone system was finally able to localize the beacon while at competition. This allowed us to perform extremely well ranking 7th out of 48."
- Russell Buchanan, AUV Team McGill Robotics

"We are incredibly thankful for the RJE beacon. It was a huge part of our success this year."
- Todd Scrimgeour, AUV Project Manager for McGill Robotics.



What clients say about us



RJE International Education Project

The RJE ELP-360R beacon was very helpful to our team because it allowed us to test our underwater microphone array. In fact, it's thanks to these tests that our hydrophone system was finally able to localize the beacon while at competition. This allowed us to perform extremely well ranking 7th out of 48.

- Russell Buchanan, AUV Team McGill Robotics

We are incredibly thankful for the RJE beacon. It was a huge part of our success this year.

- Todd Scrimgeour, AUV Project Manager for McGill Robotics.



Participants of the RJE International Education Program were gifted a ELP-360R Beacon



11000 Lakeshore, Suite 101, Aurora, Ontario M1S 1S8 | Tel: (905) 709-9999 | Fax: (905) 709-9999 | [www.rje.com](#)



RJE test the DDIS-500 Sonadive® with Navy EOD Divers

To demonstrate the ability of the **DDIS-500** Diver Imaging Sonar to expand the US. Navy's capability to detect and identify subsea mines, RJE International supplied training and a system to EOD MU12 to support a mine exercise held in Panama City, Florida in September 2016. The DDIS-500 provided clearance divers autonomous navigation, clear sonar images and data capture in one easy-to-operate platform. RJE International has a long history of supporting the U.S. Navy's EOD Program with service and support.



Marketing Tools

We are excited to announce our new trifold brochure is complete and can be easily downloaded on our website, or by clicking on the following [Trifold Brochure hyperlink](#).

If you require a printed version, please email RJE marketing or sales ASAP as quantities are limited. Any of our elements can be customized as a digital document, if you supply your logo as a PNG file

We are also updating our product photography for our Dealers & Reps and have created a variety of downloadable tools for your usage.

If you have an upcoming trade show and need marketing elements simply email the following [RJ E Rep Trade Show Document](#).



DG-100 DEPTH GAUGE

The DG-100 Digital Depth Gauge measures and displays the depth accurately from 0-330 feet (0-100m) on a LCD screen. The timer function automatically track dive time and surface times, and a built-in stopwatch allows for tracking of log times, independent to dive or surface times. All functions on the DG-100 are controlled by 2 easy-to-use buttons on the side of the unit. A convenient power saving and hibernation mode extends the life of the battery. The DG-100 works independently or with the TAC-300 Navigation Board. For more information contact VP of Sales, Bruce O'Bannon at BO@RJEnt.com, or call 949-727-9399 extension 23.

SMALLER LIGHTER BETTER

TRACKED DIVER NAVIGATION BOARD WITH DG-100

15375 Barranca Parkway, Suite 1-112, Irvine CA 92618
RJEnt.com 949-943-3349

[DG-100 promo piece](#)

DDIS-500 SONADIVE DIVER VISUAL SONAR

The DDIS-500 Sonadive is used to detect and identify underwater mines by military clearance divers in poor visibility conditions and is certified to STANG 2897 for a low magnetic signature. Using a Blueview sonar, targets are viewed on a 12" LCD screen and autonomous navigation is provided by internal sensors. Mission planning and analysis software is provided with the system.

Sample Screens

For more information contact VP of Sales, Bruce O'Bannon at BO@RJEnt.com, or call 949-727-9399 extension 23.

15375 Barranca Parkway, Suite 1-112, Irvine CA 92618
RJEnt.com 949-943-3349

[DDIS-500 promo piece](#)

DLS-2A DIVER OPERATED SONAR

The DLS-2A by RJE International is a portable, non-magnetic diver sonar with rotation collar. Our system allows military divers to locate underwater mines, or find any submerged object up to 120 yards with a ping or other sound source between 24-49kHz.

The system comes with a 1-Year Warranty, compass, rechargeable batteries, charger, skull cap, headset, collar, O-ring, lubricant and convenient carrying case. For more information contact VP of Sales, Bruce O'Bannon at BO@RJEnt.com, or call 949-727-9399 extension 23.

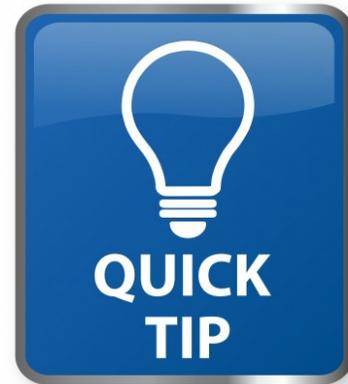
15375 Barranca Parkway, Suite 1-112, Irvine CA 92618
RJEnt.com 949-943-3349

[DLS-2A promo piece](#)

Product Tips

To insure maximum operational life of your ULB-350 Beacon, we recommended that you replace the 9v battery after each use. To avoid damaging your unit in this process, we suggest the added steps;

- 1) Loosen and remove the end cap assembly by turning the end cap counter clockwise.
 - 2) Gently remove the 9v battery connector pad from the top of the 9v battery terminals by holding the battery with the thumb of one hand and lifting up the connector pad with the other hand.
 - 3) Slide the old battery out of the ULB-350 battery holder.
 - 4) To install the new 9v battery simply slide it (terminals up) into the ULB-350 battery holder. *Note the battery terminal orientation before connecting the ULB-350 connector pad to the new installed battery. Insure the battery terminals are fully seated into the battery connector pad.
 - 5) Before installing the end cap, make sure the O-rings and surface are clean and free of debris.
- DO NOT over tighten the end cap. For more information: view our [ULB-350 Instruction Sheet](#).





Step 1)



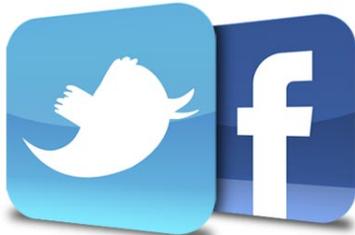
Step 2)



Step 3)



Assembled ULB-350



Share Your Ideas & News

Do you have a great client testimonial or unique Dealer Highlight to share? We'd love to hear your RJE success story. E-mail, Marketing Manager, Julie Creed at JCreed@RJEInt.com

Follow us on Facebook & Twitter for the latest RJE News.

ABOUT RJE INTERNATIONAL:

RJE International with 25 years of service, provides mission critical products for underwater applications in military, commercial, and scientific markets. RJE manufactures sonar and navigation applications with a long-term track record of developing products specifically for Special Operations. RJE has customers in over 50 countries and is focused on underwater relocation/tracking and diver navigation and sonar systems.

RJE Intl | 949-727-9399 | RJEInt.com

STAY CONNECTED:

